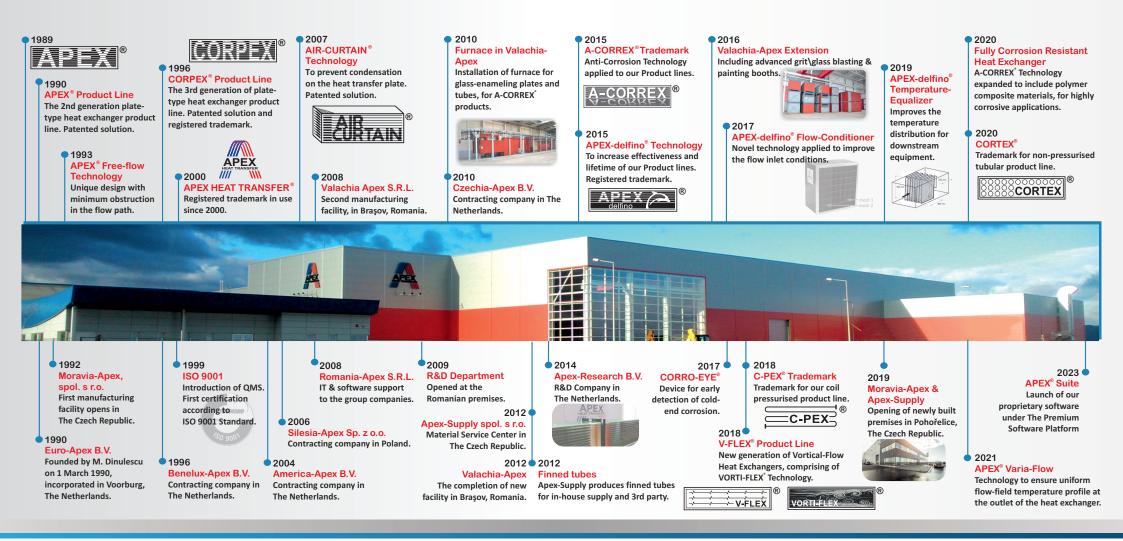
# **Company Profile**





Advanced solutions for heat transfer equipment









Valachia-Apex, Brasov, Romania



## **APEX Group - The Key to Efficient Heat Transfer**

**APEX Group** is a pioneer and leader on the market of plate-type heat exchangers. Our *proprietary* heat exchangers are heavy-duty, *custom-designed* engineering solutions, able to bear extreme requirements of a wide range of gas-to-gas heat transfer applications, such as *air preheating*, *heat recovery*, *emissions control* or *gas cooling*.

#### **Experience and Vision**

We encompass 50+ years of experience and expertise of our founder, Mr. Mircea Dinulescu, and share his vision: **to research, create and provide engineering solutions** for heat transfer industrial applications. To this day, our *Credo* remains unchanged, creating the strong foundation for APEX Group's position in a global market:

Started in 1990 as a small independent business, APEX GROUP will grow into a reputable designer and manufacturer of high quality low-priced industrial heat transfer and combustion equipment for the international market, operating according to the quality principles laid out by international standard ISO 9001. (M. Dinulescu, 1991)

#### **Quality and Innovation**

APEX Group's strength consists of know-how, patented technology, professionalism and leadingedge engineering. The in-house Research and Development Department provides new solutions for continuously upgrading our products and guaranteeing efficient heat transfer, long lifetime, trouble-free and user friendly operation.

#### **Customers Worldwide**

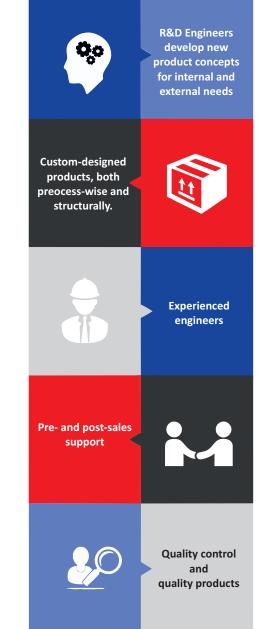
APEX Group enjoys a high degree of recognition by a large number of reputable customers, in such fields as Oil & Gas, Energy, Petrochemicals, Waste-to-Energy, Biomass and Environmental. Our company is renowned world-wide and, naturally, we deliver to every corner of the world.

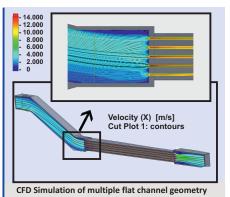
We take pride in being a family-owned company, which allows us to build close connections with our customers and ensures a personal approach to each project. We strive to support our customers by engaging in dialogue and developing long-term partnerships.

#### **Broadening Horizons**

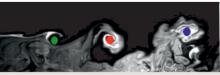
By encouraging feedback from customers, APEX Group develops solutions and products that anticipate market needs. To materialize our concepts, we have expanded our Engineering, Research and Fabrication facilities. Our engineers are motivated to keep up to date with the newest industrial developments in order to provide optimum design solutions for our customers.

"Conquer the Market Through Knowledge" Mircea Dinulescu

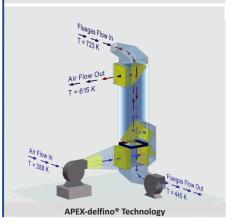




Laser Doppler Anemometry (LDA)



Particle Image Velocimetry (PIV)



#### **Research and Development**

#### In-house R&D Department

Our R&D Department is dedicated to broaden our knowledge in heat and mass transfer, fluids mechanics and construction materials' properties, to continuously improve our products and to deliver the best possible engineering solution to our customers.

Their area of expertise comprises in internal flows and heat transfer, covering a wide range of engineering applications like diffuser flows, heat exchanger flows, filtration systems or complex ducting systems.

#### **Computational Fluid Dynamics**

- Commercial FloEFD using advanced k-ε model for simulation of turbulent flow fields and heat transfer:
- Simulation of customer's duct design; ٠
- ٠ Simulation of concepts to be validated by model experiments.

#### **Experimental Fluid Dynamics**

- Laser Doppler Anemometry (LDA) for most accurate velocity measurements;
- Particle Image Velocimetry (PIV) for flow ٠ structure analysis;
- Static and dynamic pressure measurements for pressure drop analysis;
- · Hot Wire Anemometry for turbulence and heat transfer analysis:
- Thermo-element measurements.

Market

#### **APEX®** Technology

#### Solutions for Flow Optimization

APEX-delfino® Technology provides solutions for the optimization and control of the process stream's flow field characteristics at the inlet and/or outlet face of the heat exchanger, or any other process equipment. with the lowest possible pressure drop influence on the complete process system.

This new technology increases the effectiveness and the lifetime of the unit, due to optimal flow distribution and reduced pressure drop at high heat transfer rates.

#### Solutions for Cold-End Protection

Air Curtain® Technology controls the heat transfer surface temperature to avoid condensation and "cold corner" corrosion.

A-CORREX® Technology is used for heat exchangers in service with heat transfer surface temperature below the acid dew point or the water dew point, ensuring corrosion free operation.

#### **Solutions for Enhanced Heat Transfer**

VORTI-FLEX® Technology enhances the heat transfer coefficient between the two fluids in laminar or transient flow.

#### **Solutions for Uniform Flow-field Temperature**

APEX® VariaFlow Technology ensures uniform flowfield temperature profile at the outlet of the heat exchanger. In many applications, this may be critical for optimal operation of the downstream equipment.



#### **Products**

#### **High Quality Heat Exchangers**

APEX Group offers high quality heat exchangers, custom-designed according to client's needs, both process-wise and structurally. They are tailored to specific requirements of each application. The products are continuously developed based on in-house research and feedback from customers.

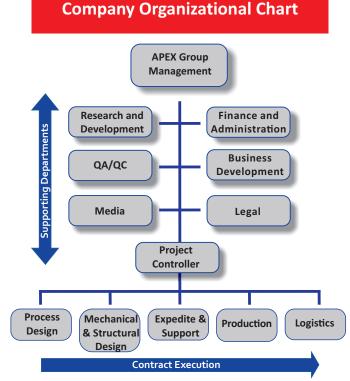
**APEX GROUP** 

#### **Typical Services**

**Air Preheater** Gas/Gas Heater/Cooler Water/Gas Cooler **Boiler Feedwater Preheater** Steam Generator Steam Gas Heater Steam Air Preheater Water Air Preheater Thermal Oil Air Preheater Thermal Oil Heater Flue Gas Condenser Water Condenser

#### **Main Application**

**Fired heaters** Steam reformers **Cracking furnaces** Industrial / Power boilers **Biomass boilers Gas Turbines** Incinerators **Thermal Oxidizers** Dryers **DeNOx SCR Units Bag filtering systems Electrostatic Precipitators** Flue Gas Desulfurization (FGD) Carbon Capture and Storage (CCS



## Process Design

- First contact with customers
- Technical and commercial offers
- Flexible in approach and design
- Alternative design options
- Optimal design to best suit your requests
- Creative approach to increase performance
- Exclusive proprietary software
- Timely response
- Support for site issues
- Invites dialogue with customers & end-users



#### Mechanical and Structural Design

- Creates modern and reliable designs
- Mechanical design concept for inquires, projects and 3rd parties
- · Structural analysis and structural design
- Liaison with production

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- Invites dialogue with customers & end-users
- Software: APEX<sup>®</sup> Termic, ASPEN, AutoCAD, Inventor, Advance Design, RFEM
- Engineering Codes and Standards: ASME, ASTM, API, ASCE, AISC, IBC, Eurocode, EN, JIS, TR CU, PED and more



## Expedite and Support

- Document control
- Ensures **smooth** document handling
- Support throughout project execution
- Mitigation skills
- Attentive to details
- Maintains deadlines
- Develops strong business relations
- Invites dialogue with customers & end-users



#### **1**. Professionalism

"APEX were key in helping to define the solution required and suggesting improvements to ensure deficiencies were permanently removed. I was very impressed with their professionalism and drive." (Terry Phipps - HyCO SMR Operations, ROC Head)

#### 2. Quality & Design

"Tianjin Bohua Petrochemical CO., LTD. is proud to present this certificate to APEX Group, regarding your high quality product and superb performance of CORPEX plate type Combustion Air Preheater (...). The superior mechanical design engineering and production execution guaranteed successful operation of equipment withstanding very large Combustion Air flows at 2.5 barg design pressure, bearing high seismic and external loads, all fitted into restricting site plot space." (Tianjin Bohua Petrochemical CO., LTD.)

### TESTIMONIALS

#### **3**. Support

"APEX Group provided excellent support throughout the whole project. We are very satisfied with the installation, operation and the overall performance of the equipment."

(Tianjin Bohua Petrochemical CO., LTD.)

#### 4. Expertise

"We appreciate APEX Group's design, engineering and fabrication expertise for delivering a heat exchanger able to meet the demanding operating [conditions]. (...) APEX was available and eager to tackle challenges presented to them and delivered good quality product, service and documentation."

(Dr. Martin Pogoreutz - Andritz, Kraft and Paper Mill Services)

#### 5. Cooperation

"We were pleased with your execution of this order including on time document submittals in proper accord to our requirements, easy communication through both email and phone calls direct to your offices and excellent coordination when it came to arranging the shipment (...). Your professionalism is noted and we would have no problem in recommending APEX for future work." (Mario Hidalgo - TechnipFMC)

## 6. Proactive

"APEX were very proactive in offering advice and formed a core part of our team in planning the upgrade. (...) APEX visited our location during the shutdown itself to inspect the modules and help implement the improvements."

(Terry Phipps - HyCO SMR Operations, ROC Head)



### Sharing our Technology **Excellence**

#### **NEW: Solutions for Operators**

APEX Group offers **APEX® Suite** - a package of proprietary software on its Premium Software Platform.

#### **APEX®** Suite - Digital H-Ex Twin

From design and installation of product at site, to digital performance verifications during operation:

- simulate your heat exchanger in various operating cases;
- check its performance and impact on plant efficiency due to changing operating parameters;
- gain insight into your heat exchanger performance, with APEX Group support team.



#### **APEX®** Suite - Original

Design your own CORPEX<sup>®</sup> gas/gas heat exchangers (i.e. combustion air preheaters, gas/gas heaters) for feasibility studies, revamp projects, efficiency improvement or heat recovery projects.



## **Manufacturing Facilities**

#### Shop Floor Area:

- 2 manufacturing facilities, 100% owned
- Newly build facility in The Czech Republic •
- 13,000 m<sup>2</sup> covered working floor area •
- 3,900 m<sup>2</sup> storage and trial assembly area

Fabrication Codes: EN ISO 1090, EN ISO 3834-2, ASME Section IX

#### **Pressurised Equipment:**

ASME section I (S designator)



- ASME Section VIII Division 1 (U Designator)
- AD 2000 (AD-MERKBLATTER)
- ASME B31.1 and ASME B31.3
- EN 13445-1 and EN 12952-1 •

#### **Equipment:**

- Aluminum Finning Machine: McElroy •
- Furnace for Glass-Enameling
- Robotic Welding Arm .
- Blasting Booths: glass-beads, steel grit and heavy duty carriages
- Painting Booths: airless painting, automatic drying and heavy duty carriages

#### **Capacities:**

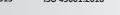
- Output Capacity: 800 large blocks/year
- Cranes Lifting Capacity: 63 tons
- Truck Loading/Unloading: 10 trucks/day



- **Inspection and testing Codes:**
- EN ISO 5817
- EN ISO 23277
- **EN ISO 23278**
- EN ISO 5579
- ASME Section V

ISO 9001:2015 - Since 1990, APEX Group complies with the requirements of consecutive generations of ISO 9001 standard.





#### In-house specialists:

- Quality Inspectors
- **Painting Specialists**
- NDT Specialists (Visual testing for welds and Penetrant testing of welds, acc. EN ISO 9712)
- Welding Engineers

#### N.D.T. Equipment:

- Dve Penetrant
- Magnetic Particle Examination
- Pneumatic/Hydrotest Leak Detection
- VT. RT and UT Examination

#### 3rd Party Inspection for Pressure Vessels by:

• TÜV, Germany



**Transport &** 

Post-Sales Services

Deliveries according to INCOTERMS 2020

In-house Logistics Department

International deliveries

**Clear communication** 



#### **Post-Sales Support:**

Transport:

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- Storage instructions
- Procedures for erection
- Support for erection & operational issues
- Follow-up on inspection and performance of the equipment at site
- Product life-time support



## **APEXGROUP**

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Moravia-Apex, spol, s r.o. Manufacturer

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#### Apex-Supply s.r.o.

**Material Service Centre** Vídeňská 1513 CZ-691 23 Pohořelice The Czech Republic Tel: +420 516 777 230



#### Leaders in heavy-duty plate-type and tubular gas/gas exchangers

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